





### **EDITORIAL**

## THE CREATION OF A GLOBAL FORCE IN HEALTHCARE IT

- > A GLOBAL EUROPEAN HEALTH SOFTWARE COMPANY
- > ONE OF THE LARGEST HEALTH SOFTWARE COMPANIES IN THE WORLD
- > WORKING ACROSS THE WHOLE CONTINUUM OF CARE
- > OFFERING OPEN STANDARDS-BASED SOLUTIONS

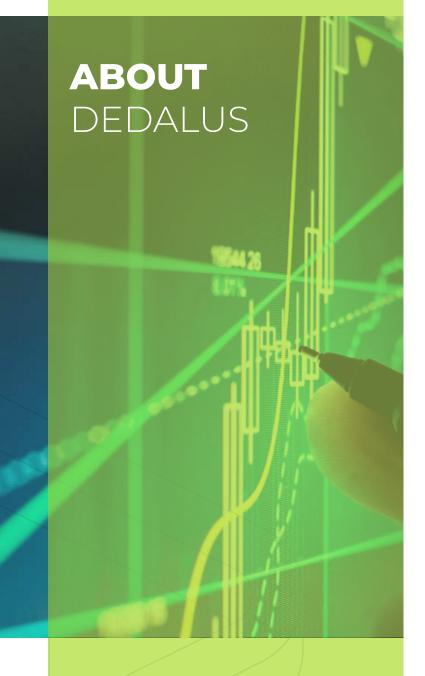
We are pleased to announce that the acquisition of DXC's healthcare provider software business by the Dedalus Group is complete. Today we become one of the world's largest healthcare IT businesses with a broad portfolio in the clinical IT areas of hospital information systems (HIS), primary and social care, integrated care and diagnostics.

This acquisition enables Dedalus to accelerate the digital transformation of the global healthcare ecosystem through our scaled R&D capabilities. We now employ over 5,500 people and have the largest R&D software team in the sector in Europe.

The dedicated focus of Dedalus on IT solutions for healthcare means that our clients will see increasing value through software innovation, support, and collaboration.

With the acquisition of DXC's healthcare provider business, Dedalus is consolidating its market leading position in the healthcare software business. With a presence in over 40 countries, we have a market leading position in Hospital IT (HCIS) and Diagnostic (DIS) solutions in the United Kingdom, Ireland, Germany, Italy and France. We have a strong market presence in Austria, Switzerland, Northern Europe, Spain, China, Brazil, Australia, New Zealand as well as Latin America, the Middle East and Africa. Thanks to our software solutions we can support stakeholders across the continuum of care undertake their Digital Transformation Journey. These include national and regional authorities, public and private health care providers, diagnostic networks, general practitioners, patients, carers and other key actors in the health care ecosystem.





Dedalus is the leading provider of healthcare and diagnostic software in Europe and one of the world's largest. Our shareholding structure guarantees financial capacity and stability, thanks to the investment from Ardian, the largest private investment company in Europe and the fourth largest in the world.

In 2016, Dedalus decided to focus its expansion strategy on the accelerating demand for innovative and comprehensive solutions to support the digital transformation of the healthcare ecosystem.



Andrea Fiumicelli, CEO of Dedalus Group, explained that "Dedalus' vision is for a "digitally-enabled "healthcare ecosystem where all stakeholders actively collaborate across the continuum of care to improve each citizen's health outcomes. Our software solutions enable the integration of processes, workflows and applications in order to improve healthcare outcomes for each individual and for the population as a whole. At the core of our business is a constant focus and commitment to create and deliver innovation at scale. Our healthcare platform provides tools to coordinate and integrate care, to deliver virtual care and telemedicine services, and to support population health management. Our clinical, diagnostic and operational software is builton an open data architecture and on semantic interoperability and designed according to global industry standards,".

# DEDALUS, A COMPANY WITH INTERNATIONAL IMPACT DEDALUS EMPLOYS 5,500 PEOPLE IN 40 COUNTRIES, WITH

ITS CONSOLIDATED REVENUE

NEARING 700M€ IN 2020.

The group was founded in Florence in 1982 and is present in over 40 countries. It is the leading company in its market segment in France, Germany, Italy, the United Kingdom and Spain.

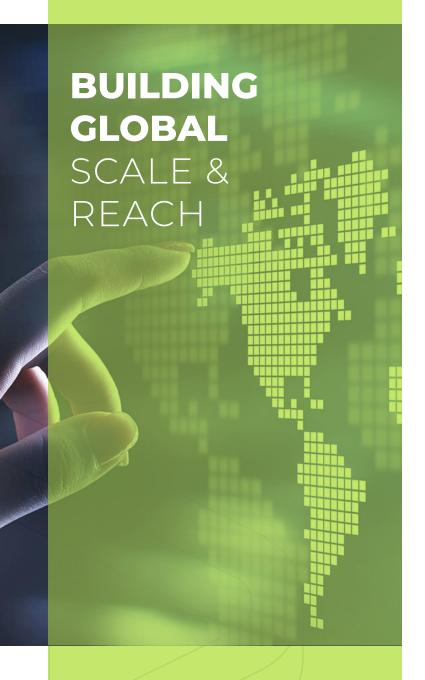
Dedalus employs over 5,500 people and includes an impressive R&D team of 2,000 people around the globe. The group is led by Andrea Fiumicelli, its CEO. Giorgio Moretti is the group's founding chairman. For 40 years, Dedalus has been working with public, private and collective interest healthcare institutions, to help them optimise their professional processes.

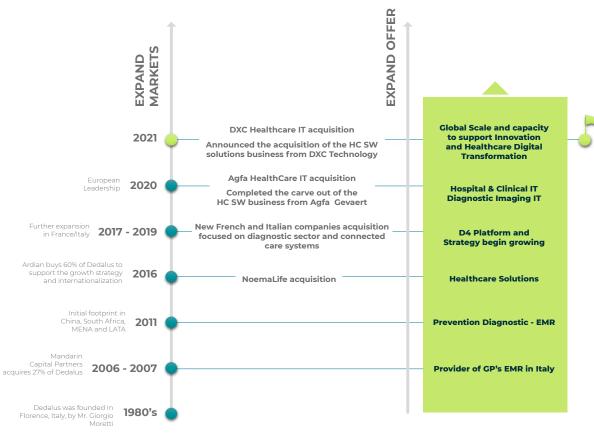
To this end Dedalus provides a variety of software solutions ranging from Hospital and clinical information systems, to diagnostic, medical imaging, connected care, prevention, primary care population health management, business intelligence.





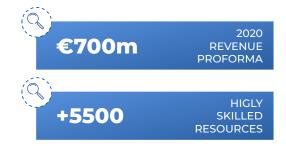






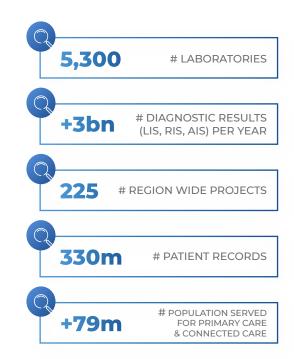


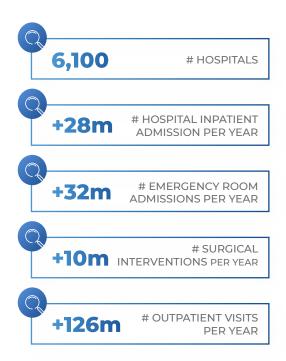
### Company and Financial





### Clients' outcomes







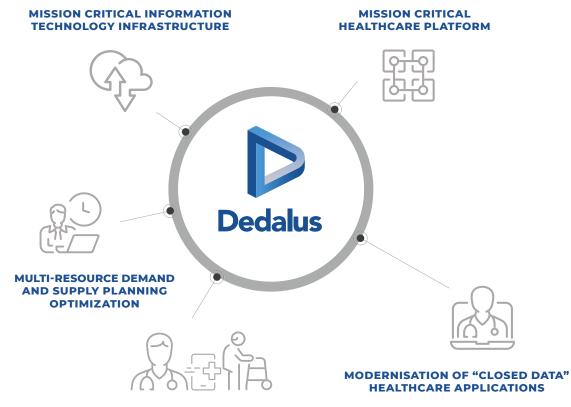


Dedalus has a strong leadership position in many markets and market segments: Our hospital software solutions supporting clinical and operational processes are the most used in Germany, France, United Kingdom, Italy, Australia and New Zealand.

Most diagnostic laboratories in Nordic countries, France and Italy are using our dedicated solutions to provide effective and efficient services to their patients. We support **connected and integrated care** by enabling health professionals, carers and patients to actively collaborate across the continuum of care to deliver the best outcomes for citizens.

### DIGITAL TRANSFORMATION OF HEALTHCARE **ECOSYSTEM 5 AREAS OF** INTERVENTION

We approach the digital transformation of the Health Care Ecosystem through 5 main areas of intervention.



DIGITAL FRONT DOOR" FOR THE CITIZEN
AND THE CAREGIVERS





### DEDALUS IN NORTHERN EUROPE

ENABLING DIGITAL
TRANSFORMATION
FOR A NEW LEVEL OF
CARE

TECHNOLOGY SUPPORTING THE CONTINUUM OF CARE, FROM AMBULANCE, TO ELECTRONIC HEALTH RECORD, TO PRIMARY AND SOCIAL CARE

Dedalus in Northern Europe is the leading provider of highly strategic eHealth solutions at national and regional level: from the digitalization of emergency process on Denmark and Stockholm region, where we enable the timely and efficient service of ambulances, to biochemical laboratory solutions and blood banks networks.

Dedalus is a leader in Denmark national eHealth, supporting the project LPR3, the national repository for patient data, the Health Data Analytics Platform, and the quality registry Topica.

In the region Dedalus supports municipalities and general practitioners in the space of Primary and Social care to deliver effective services to population.

Dedalus provides electronic medical records for several hospitals and care organisations, and integrates data sitting in different systems to enable overview of resources, optimization, predictions to improve the outcome of the health system



+6 MILLION CITIZENS
SUPPORTED FOR
EMERGENCY ACROSS THE
REGION

+180 STAFF IN THE REGION



### OUR LEADERS





# DEDALUS, STRONGLY COMMITTED TO THE DIGITAL HEALTH ROADMAP

THANKS TO ITS INTERNATIONAL EXPERIENCE, DEDALUS IS A FOREMOST CONTRIBUTOR AND ACTIVELY PARTICIPATES IN SHAPING THE FUTURE SERVICES. THE GOAL IS SIMPLE AND CLEAR: DESIGNING A SEAMLESS AND ACCESSIBLE E-HEALTH SYSTEM FOR ALL.

Dedalus' solutions create support for everyone in the healthcare continuum of care with a focus on simplicity, accessibility and the conditions for innovation – at the lowest cost. We are committed to provide digital support for healthcare that develops and improves processes for both citizens and employees and supports increased exchange of information between systems and sectors.

### DEDALUS IS SUPPORTING DIGITAL HEALTH STRATEGIES ACROSS THE REGION

**DENMARK:** In relation to Denmark's strategy to create a modern, digital enabled hospital clinic, Dedalus can provide a new generation of solutions for pathology, microbiology, biochemistry and blood management and supplement already existing local team focus on the biochemistry and blood bank area.

**SWEDEN**: One focus area for Dedalus will be on collaboration between all actors - patients and users, business and healthcare, academia and authorities. Collaboration and interoperability is needed both regionally and nationally fully consistent with

### DEDALUS INNOVATION STRATEGY

IS TO SEAMLESSLY INTEGRATE
THE LATEST MODULES TO ALL
OF THE GROUP'S SOLUTIONS,
WITHOUT ANY HEAVY
MIGRATION OPERATIONS OR
"BIG BANG" CHANGES. THE AIM
IS TO REDUCE THE NUMBER
OF SOLUTIONS WITHIN AN
INFORMATION SYSTEM, BY
HELPING INSTITUTIONS TO
MOVE TOWARDS A MODULAR,
INTEGRATED SYSTEM.



Dedalus has a wide portfolio of innovative solutions: Electronic Medical Records for hospitals including prehospital, municipalities, speciality clinics and general practitioners as well as laboratory solutions, solutions for safe exchanges of medical information and patient workflow coordination, data analysis and business intelligence solutions and a number of solutions developed to specific national requirements.

### PREHOSPITAL SOLUTION

Dedalus is responsible for the delivery of market-leading innovative electronic prehospital care record solution allowing for efficient recording and data sharing. The solution improves prehospital care allowing better preparation at receiving hospitals.

### HOSPITAL & CLINICAL INFORMATION SYSTEMS

Support caregivers in daily activities with effective and easy-to-use tools reducing clinical risk, and improving clinical efficiency and patient workflow effectiveness. Strengthen administrative processes to optimize the use of resources (EMR, mobility solutions, robotics solutions, etc.)

### PRIMARY CARE MUNICIPALITIES AND GPS

Dedalus supports coordinated care across General Practices, home care, community care, nursing homes, rehabilitation, and social services with solutions that consolidates patient information into one place.

### NATIONAL PATIENT DATA REGISTER

Dedalus supports Danish Health Data Authority managing this crucial register of all contacts citizens have with the Danish hospital service.

### INTEGRATED CARE & PATIENT RELATIONSHIP

Support the continuum of care across multiple organizations and stakeholders, providing efficient care planning and effective patient engagement tools (patient portal, safe messaging service, etc.)

### BUSINESS INTELLIGENCE ANALYTICS

Drive performance across all segments of healthcare organizations. Implement predictive and prescriptive methods to improve the efficacy and efficiency of healthcare services.

