



DEDALUS PRESS KIT

APRIL 2021

PRESS KIT

EDITORIAL

THE CREATION
OF A GLOBAL
FORCE IN
HEALTHCARE IT

- > A GLOBAL EUROPEAN HEALTH SOFTWARE COMPANY
- > ONE OF THE LARGEST HEALTH SOFTWARE COMPANIES IN THE WORLD
- > WORKING ACROSS THE WHOLE CONTINUUM OF CARE
- > OFFERING OPEN STANDARDS-BASED SOLUTIONS

We are pleased to announce that the acquisition of DXC's healthcare provider software business by the Dedalus Group is complete. Today we become one of the world's largest healthcare IT businesses with a broad portfolio in the clinical IT areas of hospital information systems (HIS), primary and social care, integrated care and diagnostics.

This acquisition enables Dedalus to accelerate the digital transformation of the global healthcare ecosystem through our scaled R&D capabilities. We now employ over 5,500 people and have the largest R&D software team in the sector in Europe.

The dedicated focus of Dedalus on IT solutions for healthcare means that our clients will see increasing value through software innovation, support, and collaboration.

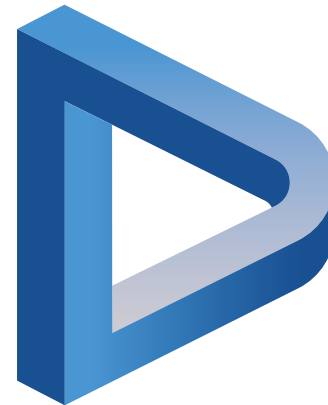
With the acquisition of DXC's healthcare provider business, Dedalus is consolidating its market leading position in the healthcare software business. With a presence in over 40 countries, we have a market leading position in Hospital IT (HCIS) and Diagnostic (DIS) solutions in the United Kingdom, Ireland, Germany, Italy and France. We have a strong market presence in Austria, Switzerland, **Spain**, China, Brazil, Australia, New Zealand as well as Latin America, the Middle East and Africa. Thanks to our software solutions we can support stakeholders across the continuum of care undertake their Digital Transformation Journey. These include national and regional authorities, public and private health care providers, diagnostic networks, general practitioners, patients, carers and other key actors in the health care ecosystem.

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ABOUT DEDALUS

Dedalus is the leading provider of healthcare and diagnostic software in Europe and one of the world's largest. Our shareholding structure guarantees financial capacity and stability, thanks to the investment from Ardian, the largest private investment company in Europe and the fourth largest in the world.

In 2016, Dedalus decided to focus its expansion strategy on the accelerating demand for innovative and comprehensive solutions to support the digital transformation of the healthcare ecosystem.



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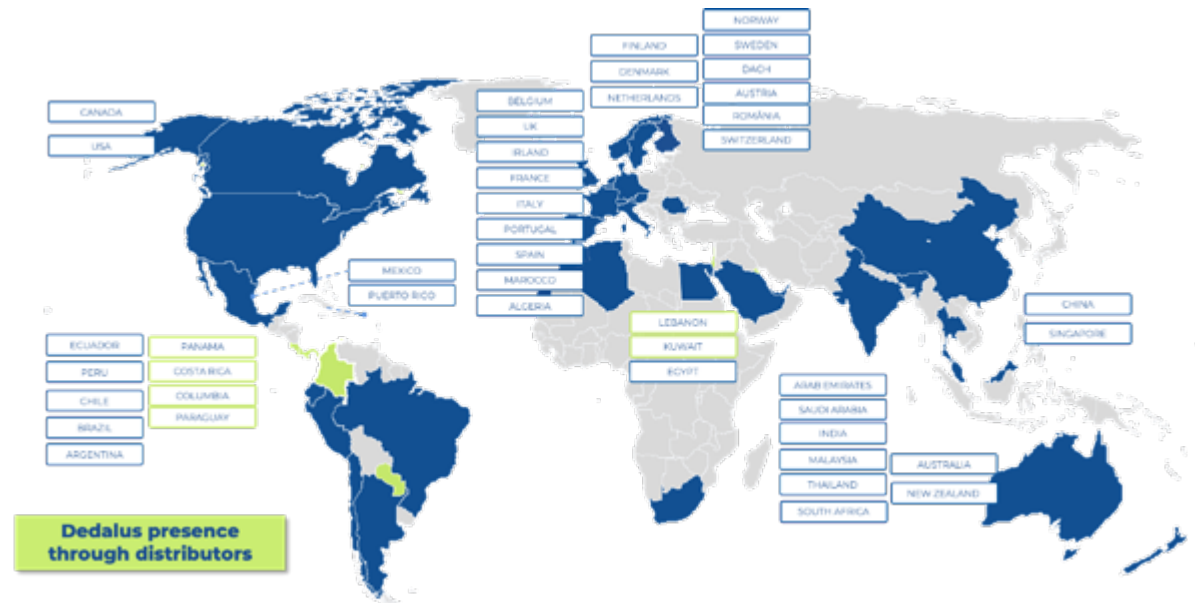
DEDALUS, A COMPANY WITH INTERNATIONAL IMPACT

DEDALUS EMPLOYS 5,500
PEOPLE IN 40 COUNTRIES, WITH
ITS CONSOLIDATED REVENUE
NEARING 700M€ IN 2020.

The group was founded in Florence in 1982 and is present in over 40 countries. It is the leading company in its market segment in France, Germany, Italy, the United Kingdom and Spain.

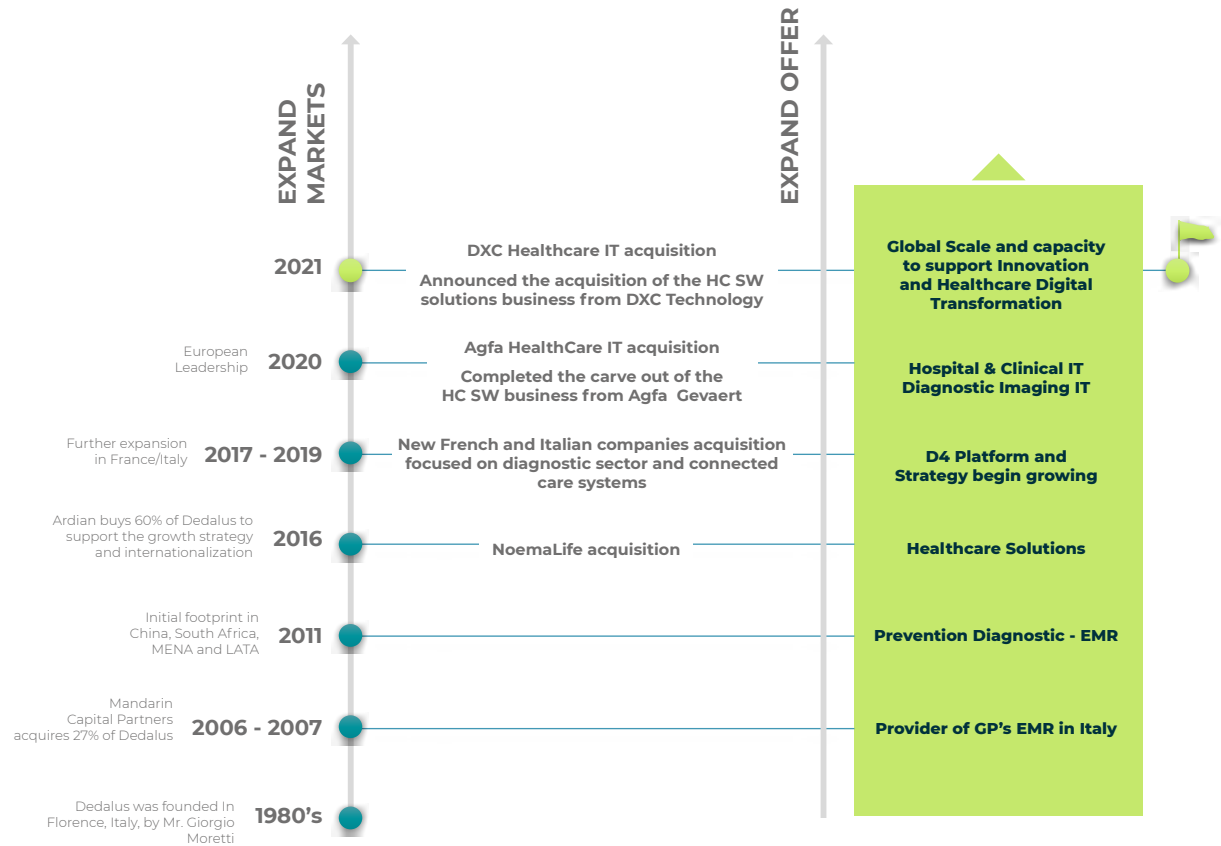
Dedalus employs over 5,500 people and includes an impressive R&D team of 2,000 people around the globe. The group is led by Andrea Fiumicelli, its CEO. Giorgio Moretti is the group's founding chairman. For 40 years, Dedalus has been working with public, private and collective interest healthcare institutions, to help them optimise their professional processes.

To this end Dedalus provides a variety of software solutions ranging from Hospital and clinical information systems, to diagnostic, medical imaging, connected care, prevention, primary care population health management, business intelligence.



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BUILDING GLOBAL SCALE & REACH

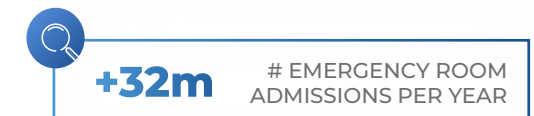
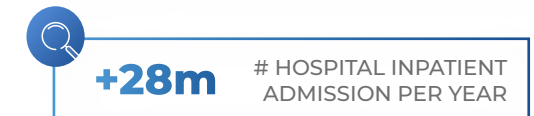


2020 KPI's & STATS

Company and Financial



Clients' outcomes



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MARKET LEADERSHIP

A photograph of a man with a beard and glasses, wearing a light blue shirt and a dark suit jacket. He is looking down at a tablet computer he is holding with both hands. The image is overlaid with a semi-transparent green filter. The background is slightly blurred, showing what appears to be a modern office or hospital setting.

Dedalus has a strong leadership position in many markets and market segments: Our hospital software solutions supporting clinical and operational processes are the most used in Germany, France, United Kingdom, Italy, Australia and New Zealand.

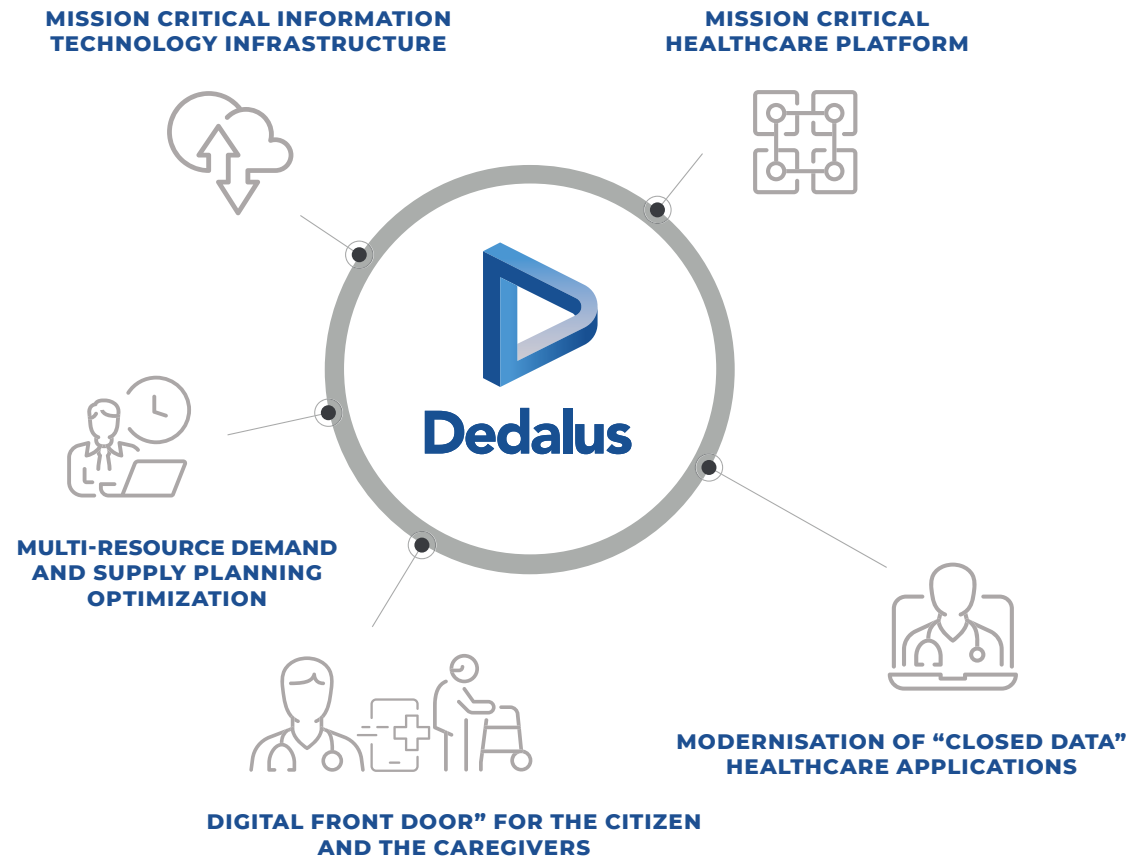
Most diagnostic laboratories in Nordic countries, France and Italy are using our dedicated solutions to provide effective and efficient services to their patients. We support **connected and integrated care** by enabling health professionals, carers and patients to actively collaborate across the continuum of care to deliver the best outcomes for citizens.

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DIGITAL TRANSFORMATION OF HEALTHCARE ECOSYSTEM

5 AREAS OF INTERVENTION

We approach the digital transformation of the Health Care Ecosystem through 5 main areas of intervention.



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The background of the slide is a composite image. It features a person in a dark suit and tie, holding a smartphone. Overlaid on this is a blue-tinted world map with a network of white and blue lines connecting various points, suggesting a global or digital theme. A semi-transparent dark blue rectangle is positioned in the center, containing the main title.

Dedalus in Iberia Region

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DEDALUS IN IBERIA REGION

ENABLING DIGITAL TRANSFORMATION FOR A NEW LEVEL OF CARE

MARKET LEADING PRESENCE:

- **+500** CARE SETTINGS IN SPAIN AND PORTUGAL
- **+250.000** HEALTH PROFESSIONALS USERS OF OUR SOFTWARE AND INTEGRATED SOLUTIONS
- **28.000** BEDS MANAGED BY OUR SOLUTIONS
- **+350** HIGHLY SKILLED IT AND HEALTHCARE EXPERTS
- **5** R&D EXCELLENCE CENTRES

In Iberia, Dedalus is the digital health provider of choice for many of the largest healthcare providers in Spain and Portugal, with a long-standing history and strong national and international reputation.

Our software is used across the Spanish National Health Service, with 80% of Spanish regional health authorities using our software solutions that cover more than 30 million people.

Our systems manage more than 17 million electronic medical records in Spain, and we are market leaders in clinical pathology, with 70% of public hospitals using our software.

We support one of the largest hospitals in Spain, ranked at level 6 of the international scale HIMSS EMRAM

Three out of the top five public hospitals in Spain are using our Hospital Information System and Electronic Medical Record Solution⁽¹⁾ as well as three out of top one hundred World's Best Hospitals⁽²⁾

⁽¹⁾Source: Corporate Reputation Business Monitor

⁽²⁾ Source: Newsweek in partnership with Statista Inc.



**+17 MILLION ELECTRONIC
HEALTH RECORDS
MANAGED**

**5 R&D EXCELLENCE
CENTRES ACROSS THE
REGION**

**DELIVERY CENTER IN
PORTUGAL**

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DEDALUS, STRONGLY COMMITTED

TO ACHIEVE THE QUADRUPLE AIM OF HEALTH

OUR OBJECTIVE

We believe the digital transformation of the health ecosystem is one of the most critical enablers to achieve the Institute of Health Improvement’s Quadruple Aim, particularly given the evidence of the significant impact of social, behavioural, and genetic “determinants” alongside the quality of healthcare services on each individual’s wellbeing.

For this reason, our solutions respond to the increasing needs and demands of healthcare professionals, while taking into account the quality of work life for carers. They contribute to accelerating the digital transformation of healthcare institutions, and to improving the quality and effectiveness of care for patients. Our solutions are integrated, connected and secure. They enable our clients to optimise medical processes and improve their reliability, with the patient’s security in mind. Our solutions are also designed to achieve high performance and mobility levels and to keep costs under control, with the ultimate aim to circulate information appropriately and ease the work of healthcare professionals.



(3) Thomas Bodenheimer and Christine Sinsky defined the Quadruple Aim.

Source: <https://www.annfam.org/content/12/6/573.full>

PRESS KIT**30 YEARS
HERITAGE**

AN ORGANISATION
THAT HAS WORKED
SIDE BY SIDE WITH
PUBLIC HEALTHCARE
ORGANISATIONS TO
MOVE FORWARD
THEIR DIGITAL HEALTH
JOURNEYS

We have over 30 years' experience of delivering healthcare software and services to healthcare customers in Spain and Portugal. This gives us a deeper understanding of the needs of the healthcare ecosystem and their digital needs to embrace transformation.

We are working every day to support our clients to improve patient-centric care delivery and achieve better health outcomes.

- **Madrid Regional Health Authority** (SERMAS): our hospital management, clinical and diagnostic solutions are implemented in more than 10 hospitals belonging to this regional health authority, including some of the largest hospitals in Europe, with a long-standing history and strong national and international reputation and recognition.
- **Balearic Islands Regional Health Authority (IB-SALUT)**: Primary and Acute Care Regional Electronic Medical Record and HIS Corporate Solution. Regional Interoperability Office for integrations development, maintenance and monitoring.
- **Castilla La Mancha Regional Health Authority** (SESCAM): Centralized Primary Care Electronic Medical Record and e-prescription Corporate Solution.
- **Andorra National Health Service**: National Health Information and Management System.
- **Valencia Regional Health Authority**: Regional Clinical Pathology Management Solution, implemented in 18 public hospitals in an integrated and centralised ecosystem. Deployment services to implement the corporate EMR solution in eight hospitals belonging to Valencia Regional Health Authority, including service support for users in four health departments.
- **Castilla y León Regional Health Authority**: Regional Clinical Pathology Management Solution. Corporate solution 14 hospitals. Largest unified database for pathology in Spain. And corporate human resources planning solution.
- **Catalonia Health System**: Our Healthcare Information and EMR solution is implemented in the largest public and private healthcare organizations like Parc Taulí Healthcare Corporation, Sant Joan de Déu International Hospital, Mútua Terrassa or Fundación Puigvert

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DEDALUS INVESTS IN THE TERRITORY

40% OF OUR
RESOURCES ARE
DEDICATED TO
RESEARCH AND
DEVELOPMENT

We are Investing in the local market. **Spain is one of the global R&D hubs for Dedalus** with excellence centers in León, Madrid, Málaga, Sevilla and Valencia for the design and development of digital health solutions that are commercialised and implemented across the world, including Latin America, North America, UKI, France, Belgium, Netherlands, amongst others.

Our teams work specifically on the definition and development of data management platforms and AI, caregivers and patients engagement applications, intelligent interfaces, NLP and advanced user experience solutions

We also innovate with our customers, leading and participating in innovative digital health transformation projects in Europe.

Today, Dedalus is part of European Horizon 2020 projects for Healthcare, by providing solutions and advisory services:

- **PERSIST:** Patients-centered Survivorship care plan after Cancer treatments based on Big Data and Artificial Intelligence technologies. We are Technology Platform and Go-To-Market Lead for this project.
- **GenoMed4all:** Genomics and Personalized Medicine for all through Artificial Intelligence in Haematological Diseases. We are Technology Platform and Go-To-Market Lead for this project. We are Technology Platform and Go-To-Market Lead for this project.



**5 R&D CENTRES:
León, Madrid, Málaga,
Sevilla and Valencia**

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THE STRENGTH OF DEDALUS 3.0

COMBINING A WORLD LEADING PRODUCT PORTFOLIO

Dedalus is regional market-leader for health and clinical solutions. Our innovative suite of digital solutions streamlines clinical workflows, helping healthcare organizations to improve care delivery for their patients while managing business and operational excellence. **We support healthcare organisations embrace the transformation** to patient-centred care that:

- Improves safety and quality outcomes and patient engagement
- Optimises the flow of patients through care settings, freeing up capacity and creating administrative efficiencies.
- Improves clinician's engagement through innovative and useful tools.
- Enables better clinical patient-centred evidence, by integrating patient-reported outcome measures (PROMs) and patient-reported experience measures (PREMs) into the EHR.

Dedalus is a world market-leader for diagnostic solutions – across clinical pathology and imaging – we are looking to bring even more innovative solutions to the Iberian market in order to support diagnostic hubs, more adoption of digital pathology, genomic information as part of the care plans where possible. We are already a leader in clinical pathology information system in the public sector. Our clinical pathology solutions manage the information from more than **1 million patients** every year, which is reflected in more than 3.5 million of specimens managed annually by our systems. Today our **solutions are implemented in more than 60% of the public anatomy pathology laboratories in Spain, covering more than 30 million patients.**

Our strong capabilities in oncology process and the optimisation of chemotherapy are solutions that will now be available in the Iberian market. Thanks to these solutions, **Dedalus is able to support the oncology patient digital journey**, as well as support health care organisations to deliver effective and efficient treatments, with relevant savings on the production cycle of oncology drugs.

The Dedalus Group's portfolio will allow the digital transformation journey of our customers of across the whole continuum of care, addressing the new and emerging needs of citizens across Iberia.

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