

## **DEDALUS PRESS CONFERENCE**

## Tuesday, April 5

Chennai - Dedalus is a leading international industrial group focusing on healthcare software with the highest level of technology, experience and functional completeness to support the provision of better care for patients.

Dedalus is one of the largest healthcare software companies in the world and is working across the whole continuum of care (from prevention to early detection, from diagnosis to treatment, follow-up, rehab and end-of-life) by offering open standards-based solutions. Dedalus *supports its clients to deliver value* for each stakeholder within the healthcare ecosystem: from patients to healthcare professionals, from healthcare and life sciences organisations to national and regional healthcare and social systems.

"Dedalus solutions support more than 6.300 healthcare organizations and more than 5.700 diagnostic centers worldwide. About 540 million people are served and cared for using a Dedalus solution, and a third of European citizens receive diagnoses supported by our software", explains Andrea Fiumicelli, CEO of Dedalus. "There has been a growth in the company's turnover from 210 million in 2019 to 760 million in 2021. We are aiming for 1 billion revenues by the end of 2022, also relying on a significant recruitment campaign," he adds.

At Dedalus, we passionately cultivate an innovation mindset, having the opportunity to deploy our software in multiple international settings and rapidly bring solutions to market at scale. We continue to invest in the latest technologies which can help improve the quality of healthcare services — from Cloud and Edge-based solutions to Artificial Intelligence, Natural Language Processing and Robotic Process Automation. We do this with one clear aim: to help deliver sustainable services, providing efficiency and scalability to fast-changing organizations, ensuring the highest level of business continuity: innovation that simplifies the delivery of healthcare, in one world.

Our company is enriched by a diverse population of 6.600 individuals in more than 38 countries, who work together to innovate and drive better healthcare options for millions of patients around the world.

To Dedalus, India is an important region. With more than 20 years of product, domain, and technology experience, Dedalus India has an abundant, skilled, technology-agnostic workforce, which is being harnessed even by ITES hubs.

"In a world with an ageing population, an increase in chronic diseases, and complex migratory flows, the care model based on "episodes" is no longer applicable. We support the population's health with our solutions, from prevention and prehabilitation to acute care and follow-up. We offer mass

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incident management systems to cope with crises – including features dedicated to logistics, quick data recording and evaluation.

Thanks to the huge amount of data at hand, AI can be used to support the evaluation process, help prevent adverse events such as "post-surgery" delirium, and interpret unstructured medical language.

From initial contact with healthcare services to follow-up, patient engagement is proving to be a key success factor for motivation and care adherence/compliancy," says Michael Dahlweid, Chief Product & Clinical Officer.

Ponnudurai, Jegatheswaren, General Manager for Dedalus Asia, explains that "the integration of Indian healthcare is moving rapidly due to the central government's Ayushman Bharat Digital Mission (ABDM) initiative. Dedalus sees this as a key area to bridge the gap in the quality of the healthcare services provided. The integration of the multitude of care providers and support systems from homes to hospitals and everything in between is important. The demographic trend of an ageing population is not sparing India, which is also facing an increase in chronic illnesses requiring proper and comprehensive care."

## ABOUT DEDALUS

Dedalus Group is the leading healthcare and diagnostic software provider in Europe, supporting the digital transformation of 6.300 Healthcare Organisations and 5.700 Labs and Diagnostic centres worldwide, processing its solutions for more than 540 million people/citizens worldwide. The Dedalus offer supports the whole continuum of care, by providing open standards-based solutions serving each stakeholder of the Healthcare Ecosystem to provide better care on a healthier planet. *Life Flows through our software*.

For more information, visit <u>www.dedalus.com</u>