

Dedalus acquires OSM AG, extending its Laboratory Information Systems (LIS) portfolio and leadership position in the DACH market

Dedalus Group, a leading Global Healthcare Software company continues its growth by acquiring OSM AG, one of the leading Laboratory Information Systems (LIS) companies in Germany. Both companies have been working together since 2006 and this acquisition further strengthens Dedalus' position in primary diagnostics in Germany, Austria, Switzerland and Luxembourg.

With more than 25 years' experience and an annual turnover of around €20 million, OSM has established a market-leading position as a provider of laboratory information systems (LIS) in the DACH region. Their technological know-how has significantly contributed to their success, which is reflected in an installed base of 550 customers. OSM's flagship product is the Opus::L multi-laboratory information system, a state-of-the-art system that is complemented by information logistics and systems integration products and services.

Andrea Fiumicelli, CEO of Dedalus Group, commented: "A key part of Dedalus' success story has been the consolidation of diagnostic IT solutions, first in Italy and, since 2016, in the French market. Through our acquisition of OSM, we are further strengthening our leadership position in the European Laboratory Information System marketplace, a critical diagnostic sector to fast track the healthcare ecosystem digital transformation and the enablement of the continuum of care. In addition, this acquisition also clearly underlines the importance of DACH to Dedalus' growth strategy."

Winfried Post, DACH General Manager and member of Dedalus Executive Committee, continues: "We are delighted to announce our acquisition of OSM Group. We have long known and respected OSM as a provider of integrated and highly effective laboratory solutions. Their solution portfolio is state of the art in the laboratory business. In addition, OSM, like us, is a pioneer in healthcare digitisation in the German-speaking countries and we can't wait to work with OSM colleagues to further strengthen our laboratory offering to our customers."

Johannes Kuhn, CEO of OSM, commented, "We are very excited about the future. With our new partner Dedalus, we have secured the further growth of our laboratory management systems business." Christian Damsky, OSM board member, adds, "Becoming part of one of the world's largest healthcare IT companies will open up new markets for us and ensure that we can continue to offer 'state-of-the-art' solutions to our existing and new customers."

Dedalus is owned by Ardian, Europe's largest private equity firm.

Dedalus was advised on the acquisition by KPMG on accounting due diligence, by Mazars on tax due diligence and by Giovannelli e Associati and Loeschner Legal on legal matters.

OSM was lead advised in the transaction by Case Corporate Finance.





ABOUT DEDALUS

Founded in Florence in 1982 by the current Chairman Giorgio Moretti, Dedalus is the leading healthcare and diagnostic software provider in Europe and one of the largest in the world. The shareholding structure ensures stability and great financial capacity through the presence of Ardian, the largest private investment company in Europe and the fourth largest in the world.

Since 2016, Dedalus has accelerated its expansion strategy by targeting the growing demand for innovative and comprehensive ICT and Clinical transformation solutions. With the acquisition of Agfa Healthcare IT, Dedalus consolidated its leadership as pan-European player in the healthcare software industry, with a leading position in Hospital IT (HCIS) and Diagnostic (DIS) in Germany, Italy and France. In April 2021 Dedalus completed the acquisition of DXC's healthcare IT business, continuing its growth journey. Today Dedalus has a strong footprint in UK and Ireland, Northern Europe, Austria, Switzerland, Spain, China, Brazil, Australia, New Zealand and several locations in Latin America, the Middle East and Africa, having a presence in over 40 different countries. Thanks to its undisputed cutting-edge portfolio of leading, new generation solutions, Dedalus covers the whole spectrum of needs for healthcare operators, supporting over 6,000 hospitals and 5,000 laboratories around the world. www.dedalus.com

ABOUT OSM

OSM AG is a leading laboratory information systems provider with more than 25 years of experience in the German market. The company has managed to build up a strong and diversified customer base and is the strategic partner of choice for its healthcare stakeholders. OSM's entrepreneurial management team has been working together since its foundation and earned an outstanding success story with a remarkable market position. www.osm-gruppe.de

ABOUT ARDIAN

Ardian is a world-leading private investment house with assets of US\$112bn managed or advised in Europe, the Americas and Asia. The company is majority-owned by its employees. It keeps entrepreneurship at its heart and focuses on delivering excellent investment performance to its global investor base. Through its commitment to shared outcomes for all stakeholders, Ardian's activities fuel individual, corporate and economic growth around the world. Holding close its core values of excellence, loyalty and entrepreneurship, Ardian maintains a truly global network, with more than 700 employees working from fifteen offices across Europe (Frankfurt, Jersey, London, Luxembourg, Madrid, Milan, Paris and Zurich), the Americas (New York, San Francisco and Santiago) and Asia (Beijing, Singapore, Tokyo and Seoul). It manages funds on behalf of around 1.000 clients through five pillars of investment expertise: Fund of Funds, Direct Funds, Infrastructure, Real Estate and Private Debt.. www.ardian.com

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