



DEDALUS PRESS KIT

APRIL 2021

PRESS KIT

EDITORIAL

THE CREATION
OF A GLOBAL
FORCE IN
HEALTHCARE IT

- > A GLOBAL EUROPEAN HEALTH SOFTWARE COMPANY
- > ONE OF THE LARGEST HEALTH SOFTWARE COMPANIES IN THE WORLD
- > WORKING ACROSS THE WHOLE CONTINUUM OF CARE
- > OFFERING OPEN STANDARDS-BASED SOLUTIONS

We are pleased to announce that the acquisition of DXC's healthcare provider software business by the Dedalus Group is complete. Today we become one of the world's largest healthcare IT businesses with a broad portfolio in the clinical IT areas of hospital information systems (HIS), primary and social care, integrated care and diagnostics.

This acquisition enables Dedalus to accelerate the digital transformation of the global healthcare ecosystem through our scaled R&D capabilities. We now employ over 5,500 people and have the largest R&D software team in the sector in Europe.

The dedicated focus of Dedalus on IT solutions for healthcare means that our clients will see increasing value through software innovation, support, and collaboration.

With the acquisition of DXC's healthcare provider business, Dedalus is consolidating its market leading position in the healthcare software business. With a presence in over 40 countries, we have a market leading position in Hospital IT (HCIS) and Diagnostic (DIS) solutions in the United Kingdom, Ireland, Germany, Italy and France. We have a strong market presence in Austria, Switzerland, Spain, China, Brazil, **Australia, New Zealand** as well as Latin America, the Middle East and Africa. Thanks to our software solutions we can support stakeholders across the continuum of care undertake their Digital Transformation Journey. These include national and regional authorities, public and private health care providers, diagnostic networks, general practitioners, patients, carers and other key actors in the health care ecosystem.

ABOUT DEDALUS

Dedalus is the leading provider of healthcare and diagnostic software in Europe and one of the world's largest. Our shareholding structure guarantees financial capacity and stability, thanks to the investment from Ardian, the largest private investment company in Europe and the fourth largest in the world.

In 2016, Dedalus decided to focus its expansion strategy on the accelerating demand for innovative and comprehensive solutions to support the digital transformation of the healthcare ecosystem.



Andrea Fiumicelli, CEO of Dedalus Group, explained that "Dedalus' vision is for a **digitally-enabled "healthcare ecosystem** where all stakeholders actively collaborate across the continuum of care to improve each citizen's health outcomes. Our software solutions enable the integration of processes, workflows and applications in order to improve healthcare outcomes for each individual and for the population as a whole. **At the core of our business is a constant focus and commitment to create and deliver innovation at scale.** Our healthcare platform provides tools to coordinate and integrate care, to deliver virtual care and telemedicine services, and to support population health management. Our clinical, diagnostic and operational software is built on an open data architecture and on semantic interoperability and designed according to global industry standards,".

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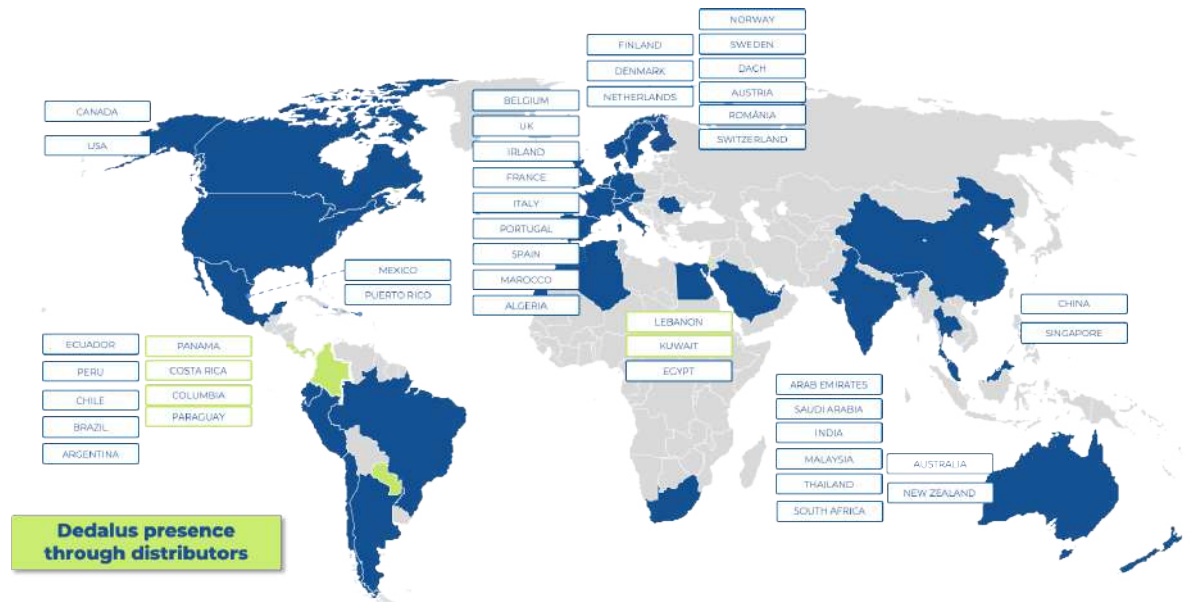
DEDALUS, A COMPANY WITH INTERNATIONAL IMPACT

DEDALUS EMPLOYS 5,500
PEOPLE IN 40 COUNTRIES, WITH
ITS CONSOLIDATED REVENUE
NEARING 700M€ IN 2020.

The group was founded in Florence in 1982 and is present in over 40 countries. It is the leading company in its market segment in France, Germany, Italy, the United Kingdom and Spain.

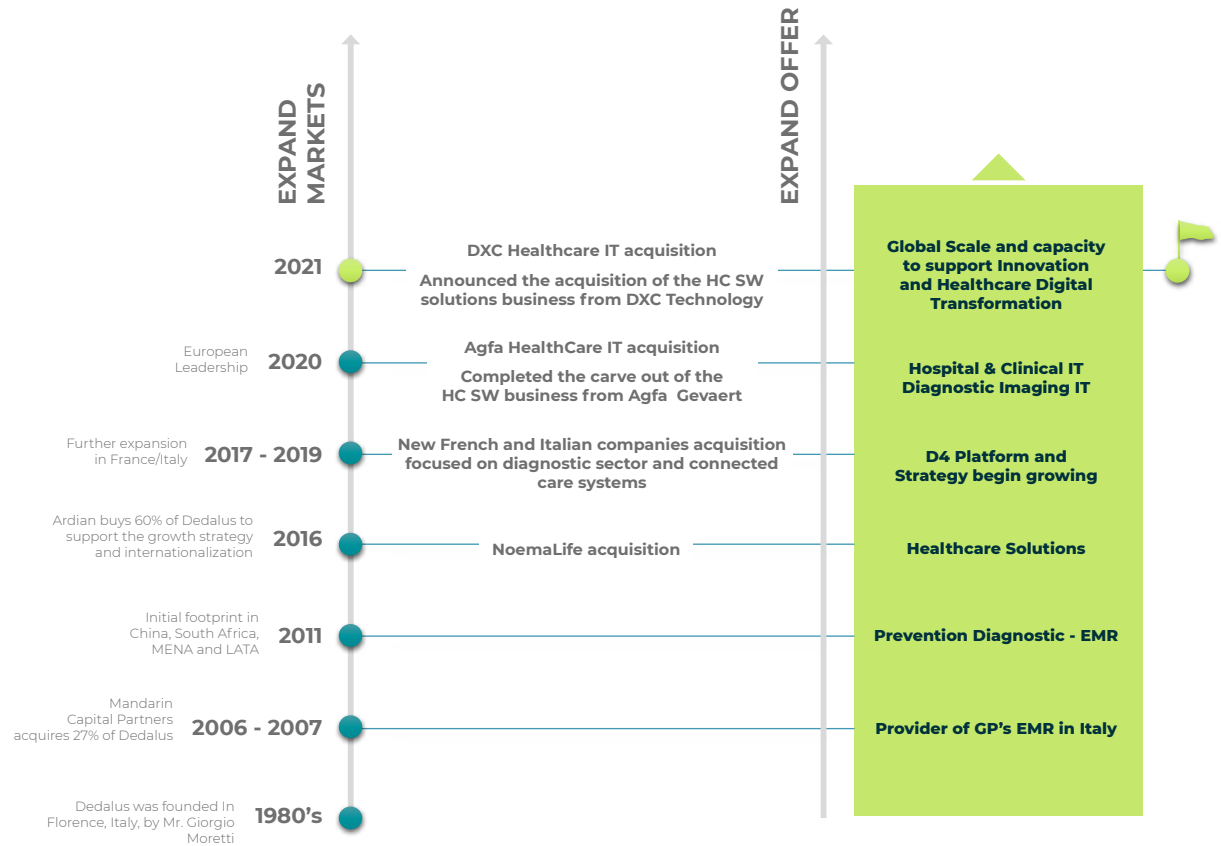
Dedalus employs over 5,500 people and includes an impressive R&D team of 2,000 people around the globe. The group is led by Andrea Fiumicelli, its CEO. Giorgio Moretti is the group's founding chairman. For 40 years, Dedalus has been working with public, private and collective interest healthcare institutions, to help them optimise their professional processes.

To this end Dedalus provides a variety of software solutions ranging from Hospital and clinical information systems, to diagnostic, medical imaging, connected care, prevention, primary care population health management, business intelligence.



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BUILDING GLOBAL SCALE & REACH

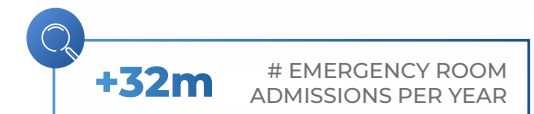


2020 KPI's & STATS

Company and Financial



Clients' outcomes



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MARKET LEADERSHIP

A photograph of a man with a beard and glasses, wearing a light blue button-down shirt and a lanyard. He is looking down at a tablet computer he is holding with both hands. The image is overlaid with a semi-transparent green filter.

Dedalus has a strong leadership position in many markets and market segments: Our hospital software solutions supporting clinical and operational processes are the most used in Germany, France, United Kingdom, Italy, Australia and New Zealand.

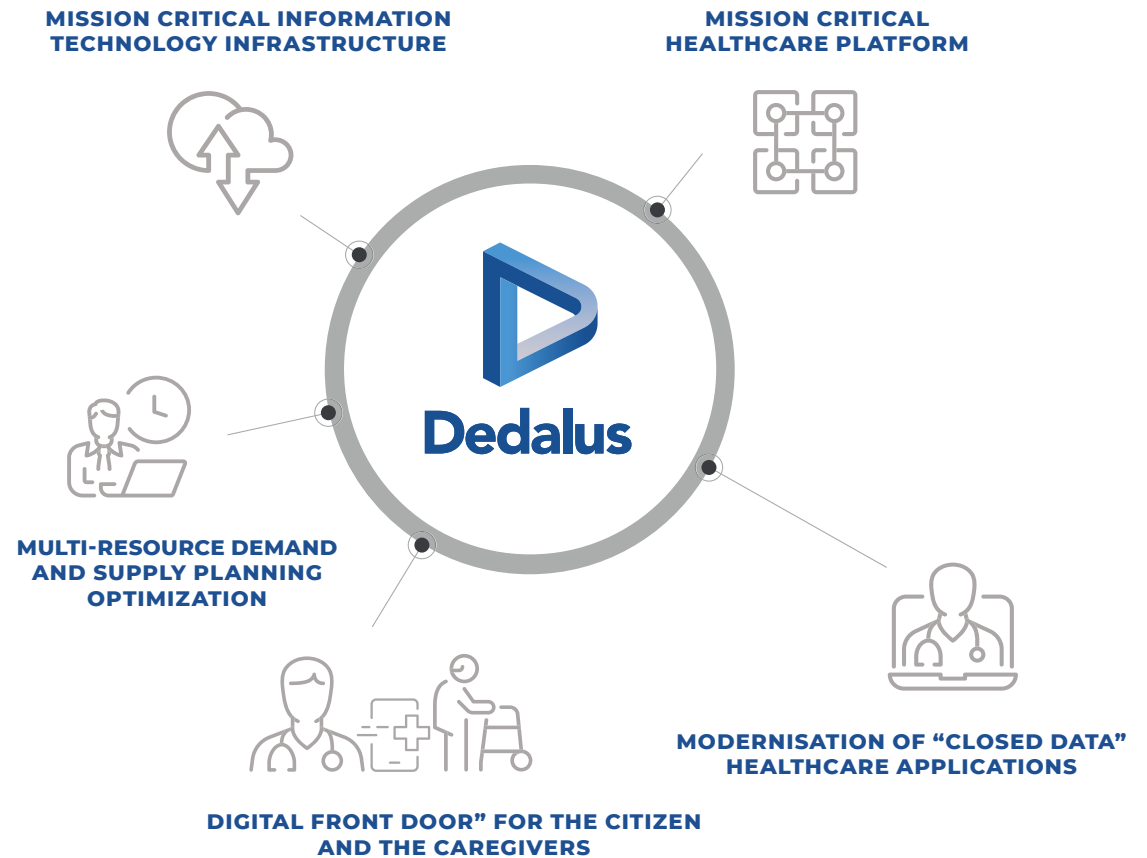
Most diagnostic laboratories in Nordic countries, France and Italy are using our dedicated solutions to provide effective and efficient services to their patients. We support **connected and integrated care** by enabling health professionals, carers and patients to actively collaborate across the continuum of care to deliver the best outcomes for citizens.

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DIGITAL TRANSFORMATION OF HEALTHCARE ECOSYSTEM

5 AREAS OF INTERVENTION

We approach the digital transformation of the Health Care Ecosystem through 5 main areas of intervention.



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The background of the slide is a composite image. It features a person in a dark suit jacket holding a smartphone. Overlaid on this is a glowing blue network of interconnected nodes and lines, resembling a data or communication network. A white map of Australia and New Zealand is also visible, partially obscured by the network lines.

Dedalus

Australia
New Zealand

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DEDALUS, STRONGLY COMMITTED TO ACHIEVE THE QUADRUPLE AIM OF HEALTH

OUR OBJECTIVE

We believe that digital transformation of the health ecosystem is one of the most critical enablers to achieve the Institute of Health Improvement's Quadruple Aim.

Our solutions respond to the increasing needs and demands of healthcare professionals and the patient. We aim to deliver critical information as a service, to support the tasks and activities of front line staff. This is built on modern cloud based technology that delivers an affordable and sustainable digital platform.

We believe that the personalisation and delivery of information, in a secure & timely manner is essential to improve the overall patient journey & experience, to help reduce system waste and duplication, and to help health regions manage populations. Our solutions are integrated, scalable, flexible and secure. They enable our clients to optimise medical processes and improve their reliability and engage patients with information security in mind. Ultimately, we want to use technology to drive collaboration across the continuum of care, using delivery of information to support the decision making process – and increasingly through cloud based services with mobile access



- 35% Health Behaviors
- 30% Genetics Predisposition
- 15% Health Care
- 20% Socioeconomics Factors

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DEDALUS IN AUSTRALIA & NEW ZEALAND

ENABLING DIGITAL TRANSFORMATION FOR A NEW LEVEL OF CARE

OVER 900 PUBLIC AND PRIVATE HEALTHCARE FACILITIES ACROSS AUSTRALIA AND NZ

SUPPORTED BY A TEAM OF OVER 345 HIGHLY SKILLED PEOPLE DEDICATED TO OUR REGION.

MAJOR OFFICES IN NSW, VIC, QLD, SA, WA AND NZ

Dedalus has a market leading presence across Australia and NZ with a presence in every Australian State & Territory Government Health system, every NZ District Health Board and most Private Hospital Groups. Dedalus has successfully implemented and continues to support over 900 Public and Private healthcare facilities. Each utilising or one or more of our mission critical Patient Management, Billing & Claiming and Clinical systems.

BUILDING THE FUTURE

All health systems in ANZ require intelligently connected IT systems, data and people that can help create new care ecosystems in support of better sustainability and satisfaction in our healthcare system.

This new ecosystem must:

- connect and engage the patient, their carers and care teams;
- actively support care planning and execution across multiple conditions, organisations and settings, creating a single integrated 'master' care plan;
- be tailored to the individual needs of the patient and the caregiver at the point of care;
- leverage data about the patient and the population to provide intelligent support for clinical decision-making and care execution; and
- provide real-time analytics to support research, planning and outcomes measurement.
- Be affordable and supportive of cost and funding principles of the Public and Private systems

The Dedalus platform is designed to address these challenges, working with each local region to support their digital journey with respect to their unique starting point



+\$70 M TURNOVER IN 2020

AWARD WINNING TECHNOLOGY

OPEN STANDARDS BASED INTEROPERABLE PLATFORM

SOLUTIONS THAT RESPECT LOCAL VARIATION AND PROCESS AND LEGISLATIVE NEEDS

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DEDALUS PLATFORM

FLEXIBLE, SECURE, INTEROPERABLE & SCALABLE

40 YEAR HERITAGE IN ANZ

- 100% PRESENCE IN AUSTRALIAN STATES/TERRITORIES
- 100% PRESENCE IN NZ DHB'S
- 60% PRESENCE ANZ PRIVATE HOSPITALS
- 70% PRESENCE IN ANZ HOSPITAL PHARMACY

Our platform is built on modern, standards-based technologies that enable you to take advantage of the latest innovations (such as Cloud, AI/ML, Open APIs). As an example, our Care Suite Personas (CSP) product provides an intelligent user experience / interface for clinicians that are specific to the user's care setting, role and clinical process being undertaken. It provides user and setting-specific workflows which are designed to support the end-to-end process in that setting.

At Dedalus we seek to enable our clients to maximise the value from their existing IT investments people and processes, whilst providing a route to modernise and replace these underpinning systems as necessary. Our focus is on unlocking value from your investment from the first day of our engagement.

Utilising our modern open platform to capture, move and access critical data we present a 'building block' strategy, tailored to local needs where we can bring our broad suite of products and partnerships to bear on our clients' challenges.

Our approach to deployment does not ask our clients to embark on a high-risk, 18 month implementation journey, before any patient, clinical or financial value can be realised, nor does our solution constrain the ability to innovate with other technology partners and vendors.

Because there is no 'one size fits all' in healthcare

**7M/year HOSPITAL
EPISODES
ADMINISTERED
THROUGH OUR
SOFTWARE IN ANZ**

**19M/year OUTPATIENT
& 4.5M EMERGENCY
EPISODES MANAGED
IN ANZ**

**\$2.4/year BILLION OF
HOSPITAL MEDICINES
DISPENSED THROUGH
OUR SOFTWARE IN
ANZ**

**+900 PUBLIC AND
PRIVATE HEALTHCARE
FACILITIES
IMPLEMENTED AND
SUPPORTED IN OUR
SOLUTIONS ACROSS
ANZ**

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THE STRENGTH OF DEDALUS 3.0

A WORLD
LEADING
PRODUCT
PORTFOLIO
DELIVERING
PERSONALISED
MEDICINE
TODAY

The ultimate goal of digital health & care is to utilise as much data as we can to drive the most effective treatment plan.

The tools required to deliver personalised medicine are not the realm of science fiction, they are here today.

Through our acquisition of DXC's ANZ healthcare business we are looking to bring even more innovative solutions to the ANZ markets supporting greater care beyond the hospital walls focused on patient engagement, Chronic Care and Population Health management. Dedalus has world leading Diagnostic capabilities across laboratory and imaging systems.

With our advanced oncology and chemotherapy solutions, Dedalus is able to support the oncology patient digital journey, as well as support health care organisation to deliver effective and efficient treatments, with relevant savings on the production cycle of oncology drugs.

Dedalus want to enable ANZ to get the value of these innovations to benefit the health system and clinicians, but most importantly improve the outcomes for patients and the overall health of our Australian and NZ population.

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